

Exhibition Guide

Language World 2013

Special Offers

Win a free place on an AQA CPD Teacher Support event of your choice which must be taken by the end of the summer term of 2013

AQA - STAND 36

Chinese language teachers' Prize Draw: visit the Discover China stand to enter our competition to win one of three sets of our Tian Tian Zhongwen Graded Readers and the Macmillan - FLTRP Chinese Character Dictionary. You'll also be given unlimited access to the FREE resource area of our website which includes a range of support materials from word lists and quizzes, to character writing sheets.

DISCOVER CHINA - MACMILLAN and FLTRP - STAND 31

Educational Spain: free Prize Draw!

We would like to give you the chance to win one of our fabulous prizes including a weekend in Malaga and a 'Taste of Spain' hamper. So do come down to see us on stand 9 to enter our free prize draw.

EDUCATIONAL SPAIN - STAND 9

European Schoolbooks Ltd will be offering all Language World delegates a 15% discount on any order placed during the show. Visit stand 20 for more information and for a 15% discount voucher.

EUROPEAN SCHOOLBOOKS LTD - STAND 20

Are you ready for 2014? Be ready for 2014 with La Jolie Ronde's French & Spanish scheme of work for years 3 & 4 and 5 & 6. Buy 1 get £20.14 off, buy 2 save £97.50. 10% off orders taken on the day (not on any current promotions). Free PRIZE DRAW to win £200 worth of resources. £100 off a licence when you register interest and start teaching.

LA JOLIE RONDE - STAND 29

Please come and visit the Languages Education Team at the CfBT Education Trust stand. We have a selection of free languages resources, as well as a range of books for languages teachers for sale. All books will be 'buy one, get one half price' with the less expensive item offered at half price. This is a special offer for the duration of the Language World conference only. We will be launching the Language Trends 2012 report at a reception on Friday evening. Free copies of this invaluable resource will be available from our stand after the launch.

LANGUAGES EDUCATION TEAM AT THE CfBT EDUCATION TRUST - STAND 38

Register for a funded in-service training course today and you will be entered into LEAP's daily iPod shuffle draw (2 iPods to be won) - come and visit us at stand 22.

LANGUAGE EDUCATION AND PARTNERSHIPS LTD STAND 22

Little Linguist is offering a 10% discount on all orders placed at Language World 2013 PLUS we will be running a prize draw to win some newly-published MFL language resources.

LITTLE LINGUIST - STAND 8

Come and visit Pearson on stand 60 between 12pm and 2pm on Friday 22 March and meet Studio authors Anneli McLachlan and Clive Bell.

Why not enter our prize draw for a free year's subscription (of your choice) to ActiveTeach?

PEARSON - STAND 60

Thinking of organising a language tour for your students in 2013/14?

Book a 2013/14 language tour with Rayburn Tours before 31 July 2013 and you will receive a £200 discount. This is in addition to our current early booking discount of £200. Simply quote LANGUAGES13 when you enquire (terms and conditions apply).

RAYBURN TOURS - STAND 16

To celebrate the launch of our brilliant new language learning tools, VocabCoach and Pronounce; we will be giving one lucky ALL member 25 licences of each product worth £500! Come and visit us at Stand 40 to register for your chance to win this fantastic prize for your school! The winner will be notified by email.

SANAKO - STAND 40

Visit stand 12 to get a free trial, a discounted subscription offer and the chance to win a year's free membership.

TEACHIT - STAND 12

There will be a discount of 20% available for first year Vocab Express subscriptions for all visitors to our stand. Standard terms and conditions apply to subscriptions. Please see www.vocabexpress.com/tac for details. Offer ends 30 June 2013.

VOCAB EXPRESS - STAND 44



Celebrating 50 years since installing the first language lab in the UK this year, we at **Sanako** pride ourselves on working with teachers towards a single goal: to enable better speaking, comprehension and communication skills for language learners.

Many of you know us by our alternative trading name, Tandberg—whose reputation for reliability and innovation was second to none. This reputation lives on in the form of the **Sanako Study 1200**; our most advanced software based digital Language Laboratory to date.

Optimized wireless and Cloud performance.

Engage and stimulate students to learn languages by doing

Develop lessons easily with predefined activities

Monitor and record students' progress

Important self-evaluation enabled by recording student speech and exercises

Stay in control with features such as Internet blocking and Application control



Pupils using Sanako Study 1200 at Sir John Deane's College

Exhibitor Profiles

ALL

Registration Area

University of Leicester, University Road,
Leicester, LE1 7RH
T: 0116 229 7600 Contact: Linda Parker
E: info@all-languages.org.uk
W: www.all-languages.org.uk



ALL is your national subject association and an independent educational charity. ALL exists to represent and support language teachers - it's run by teachers, for teachers. As a member you receive regular mailings including *Languages Today* magazine, access to free or low-cost local CPD opportunities and a weekly electronic bulletin to keep you up-to-date with your professional context, as well as membership of a national, independent and supportive community of language teachers working on your behalf. Find out what we do and how to get involved at the ALL stand!

AQA

Stand 36

Devas Street, Manchester, M15 6ES
T: 0161 953 1180 Contact: Cheryl Ramsbottom
E: mfl@aqa.org.uk
W: www.aqa.org.uk



AQA is the largest A-level and GCSE awarding body in the UK. Our extensive range of language qualifications caters for students of all abilities. As a suite, they take learners from beginner to advanced level. With qualifications at Entry Level, FCSE, GCSE, including the Level 1/2 Certificate and A-Level. Visit our stand to find out more.

Ascentis

Stand 66

Office 4, Lancaster Business Park, Manning Way, Caton Road,
Lancaster, LA1 3SW
T: 01768 845 046 Contact: Laura Sharkey
E: marketing@ascentis.co.uk
W: www.ascentis.co.uk



Ascentis is one of the UK's fastest growing awarding organisations committed to providing first class customer service. We offer a comprehensive ladder of opportunities to centres and their learners. New language qualifications from Entry 2 Level 2: French, German, Spanish, Italian. Please come and see our stand for more details.

Brilliant Publications

Stand 50

Unit 10, Sparrow Hall Farm, Edlesborough, Bedfordshire, LU6 2ES
T: 01525 222292 Contact: Alison Marshall
E: info@brilliantpublications.co.uk
W: www.brilliantpublications.co.uk

Our resources are designed to appeal to primary and secondary pupils and feed their constant quest for information. The age-appropriate activities range from mini-plays and pen pal letters to festivals and surveys. Our newest resource, Physical French Phonics, is a European Language Label award-winning, multi-sensory approach to teaching French phonics.

Cambridge International Examinations

Stand 6

1 Hills Road, Cambridge, CB1 2EU
T: 01223 553554
Contact: Peter Monteath
E: info@cie.org.uk
W: www.cie.org.uk



Cambridge International Examinations is the world's largest provider of international education programmes and qualifications for 5 to 19 year olds. We are part of the University of Cambridge, one of the world's top universities and trusted for excellence in education. Our qualifications are recognised by the world's universities and employers.

Consejería de Educación

Stand 64

Spanish Embassy, Education Office,
20 Peel Street, London W8 7PD
T: 020 7727 2462
Contact: Isabel Mateos
E: info@mecd.es
W: www.educacion.gob.es/reinounido

The Consejería de Educación is the Education Department of the Spanish Embassy in the UK and represents the Spanish Ministry of Education Culture and Sport. We seek to promote and support the teaching of Spanish language and culture through several programmes and services available to schools across the UK.

Discover China - Macmillan and FLRTP

Stand 31

Between Towns Road, Oxford, OX4 3PP
T: 01865 405 700 Contact: Education Team
E: discoverchina@macmillan.com
W: www.mydiscoverchina.com

Discover China is a new language course from Macmillan that offers a fresh approach with full support for teachers. Extensively illustrated, Discover China follows a communicative approach. It enables learners to make rapid progress, especially in vocabulary and character formation and to use Chinese effectively in everyday situations.

Discovering Language

Stand 14

Association of Schools and College Leaders, 130 Regent Road,
Leicester, LE1 7PG
T: 01162 991122 Contact: Peter Downes
(01480 398082, peter.downes@cambridgeshire.gov.uk)
E: discoveringlanguage@ascl.org.uk
W: www.ascl.org.uk/discoveringlanguage

The 'Discovering Language' approach, teaching several languages rather than just one or two, is increasingly recognised as being a practical way of giving young learners a wider experience of and interest in foreign languages and an understanding of 'how language works'. It lays a good foundation for later specialist learning. Excellent teaching materials are available in several languages and can be taught by class teachers without specialist knowledge.

Early Start Languages

Stand 30

11 Western Road, Deal, Kent CT14 6RX
T: 01304 362 569 Contact: Eleanor Buser
E: orders@earlystart.co.uk W: www.earlystart.co.uk

See Early Start's updated KS2 multimedia resources: a new French pack for years 5 - 6 and a Russian taster. Successful four year French, Spanish and German primary courses offer real support for non-specialist teachers and intrinsic interest to children with films shot in the country, interactive games and songs to enrich your curriculum.

Edexcel

Stand 62

One90 High Holborn, London, WC1V 7BH
T: 0845 630 33 33 Contact: Alistair Drewery
E: LanguagesSubjectAdvisor@EdexcelExperts.co.uk
W: www.edexcel.com/languages

Edexcel offers a wide range of language qualifications with expert guidance for teachers, as well as a comprehensive support package that includes a dedicated Subject Advisor, online community, Controlled Assessment Support Service, ResultsPlus - our online results analysis tool, and top quality resources. To find out more, visit us at stand 62!

Educational Spain

Stand 9

20 Eaton Road, Sale, Cheshire, M33 7TZ
T: 0845 463 5752 Contact: Rob Butt
E: rob.butt@educationalspain.com W: www.educationalspain.com

Educational Spain are the Spain specialists in study travel, taking the hassle out of organising your school, college or university trip to Spain. We work closely with Spanish language schools to provide a memorable learning experience for all our groups. All our trips include accommodation, flights and are ATOL protected.

European Commission, Representation in the UK

Stand 42

Europe House, 32 Smith Square,
London, SW1P 3EU
T: 0207 973 1939 Contact: Judith Schilling
E: Judith.Schilling@ec.europa.eu
W: www.ec.europa.eu/unitedkingdom



The European Commission will present its cost-free publications that may be of assistance to language teachers and learners alike in several European languages. Orders for multiple copies (also free of charge) may be placed at the stand. It is advisable to visit the stand as early as possible.

European Schoolbooks Ltd

Stand 20

The Runnings Cheltenham, GL51 9PQ
T: 01242 245252
Contact: Eleanor Townsend
E: direct@esb.co.uk W: www.eurobooks.co.uk



European Schoolbooks Ltd, together with its London subsidiaries, the European Bookshop and the Italian Bookshop, is the UK's leading specialist distributor, wholesaler and retailer of resources in European languages other than English. We offer a vast range of books, magazines, literature, multimedia and other materials for learners of all ages.

EuroTalk

Stand 33

315-317 New Kings Road, London, SW6 4RF
T: 020 7371 7711 Contact: Steve Eatock
E: steve@eurotalk.com W: www.eurotalk.com

EuroTalk publishes software resources for all ages and stages of language learning - across a very large number of world languages. Our titles focus on teaching and developing speaking and listening skills through many fun and engaging activities and tasks. The programs can be installed on a network or accessed online.

Goethe-Institut London

Stand 24

50 Princes Gate, Exhibition Road, London, SW7 2PH
T: 0207 596 4000 Contact: Martina Kiechle
E: info@london.goethe.org
W: www.goethe.de/london



The Goethe-Institut offers German courses for all levels throughout the year, a choice of courses at many centres in Germany, support and information for teachers of German, and a wide range of cultural activities - films, exhibitions, seminars - both at the institute and in cooperation with its British partners.

Grant & Cutler at Foyles

Stand 34

113-119 Charing Cross Road, London, WC2H 0EB
T: 0203 206 2641 Contact: Stephen Cooper
E: grantandcutler@foyles.co.uk W: www.grantandcutler.com

Grant & Cutler, the UK's largest foreign language bookseller, merged with iconic London bookseller Foyles in March 2011 and now operates from their Charing Cross Road branch. We cover all of the world's languages and are displaying a wide range material. We are also giving away copies of our free catalogues.

Japan Foundation

Stand 10

6th Floor, Russell Square House, Russell Square, London, WC1B 5EH
T: 0207 436 6698 Contact: Josephine Audigier
E: info.language@jpf.org.uk W: www.jpf.org.uk

The Japan Foundation promotes Japanese language teaching and international cultural exchange in the UK. We provide funding, resources, support and advice for both teachers and learners of Japanese. We also run events, training courses and networking opportunities for teachers of Japanese and schools with links to Japan.

La Jolie Ronde Languages for Children

Stand 29

43 Long Acre, Bingham, Nottingham, NG13 8AG
T: 01949 839715 Contact: Steve Baker
E: info@lajolieronde.co.uk W: www.lajolieronde.co.uk

La Jolie Ronde is a leading provider of French and Spanish language learning through extra-curricular language classes and resources suitable for ages 0-11. Our core programme is structured according to age and differing levels of ability. La Jolie Ronde's portfolio also includes French and Spanish SOW that follow the MFL Framework for FS, KS1 & 2, for both specialist and non-specialist teachers. Educational tours to France complete the offering.

Language World Prize Draw



Win £1,000 of language resources!

You could win £1,000 of language resources for your institution by visiting these exhibitors and getting your entry form stamped or signed.

The competition form will be in your delegate bag, all you have to do is complete it and drop it off at the ALL stand (in the Registration Area at the Entrance level).



Stand 26



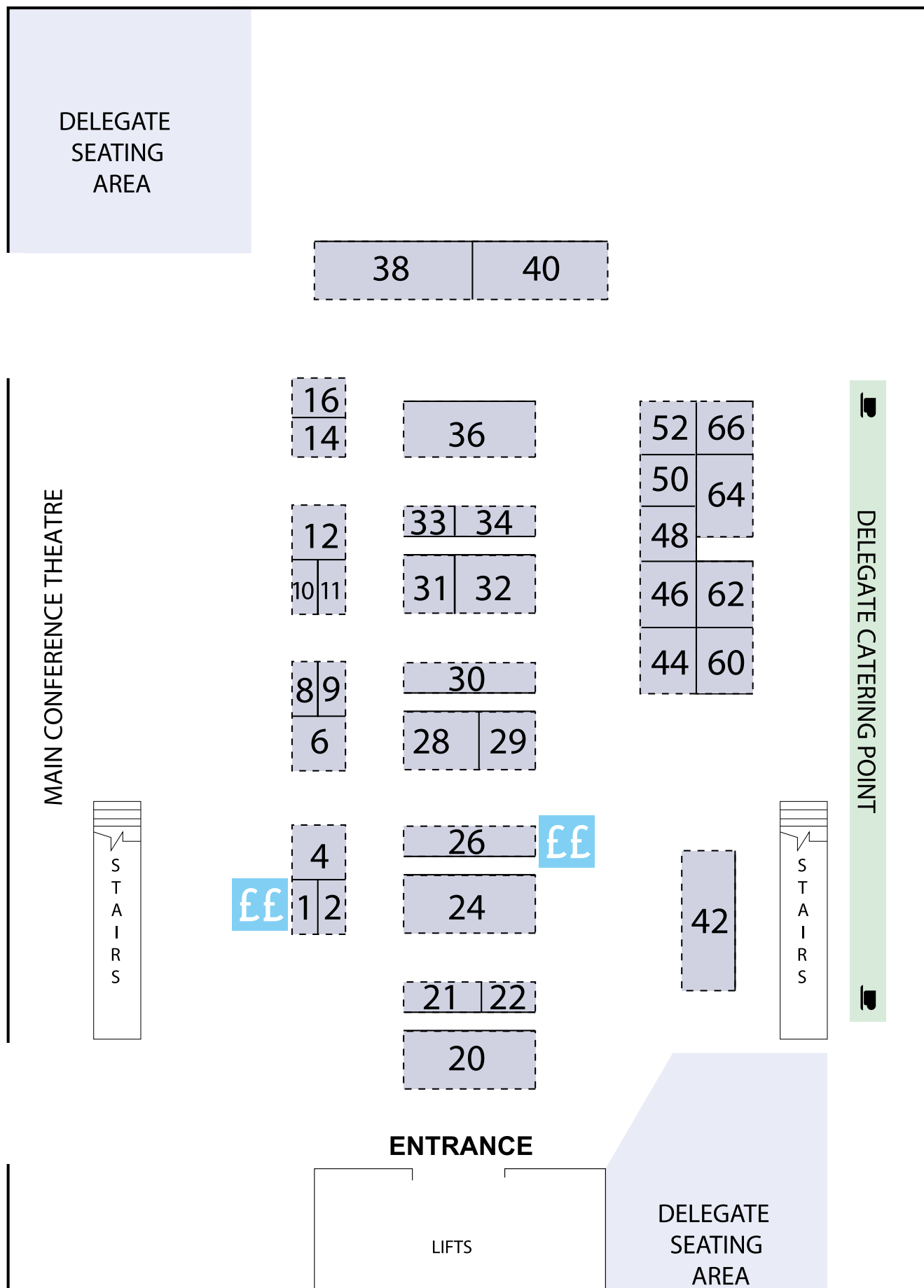
Stand 1

List of Exhibitors

	Registration Area
ALL	Stand 36
AQA	Stand 66
Ascentis	Stand 50
Brilliant Publications	Stand 6
Cambridge International Examinations	Stand 64
Consejería de Educación	Stand 31
Discover China - Macmillan and FLRTP	Stand 14
Discovering Language	Stand 30
Early Start Languages	Stand 62
Edexcel	Stand 9
Educational Spain	Stand 42
European Commission, Representation in the UK	Stand 20
European Schoolbooks Ltd	Stand 33
Eurotalk	Stand 24
Goethe-Institut London	Stand 34
Grant & Cutler at Foyles	Stand 10
Japan Foundation	Stand 29
La Jolie Ronde Languages for Children	Stand 38
Languages Education Team at CfBT Education Trust	Stand 21
Language Networks for Excellence, University of Wolverhampton	Stand 22
LEAP - Language Education and Partnerships Ltd	Stand 8
Little Linguist Ltd	Stand 48
Network For Languages	Stand 28
OCR	Stand 26
Oxford University Press	Stand 60
Pearson	Stand 16
Rayburn Tours	Stand 1
Revilo	Stand 52
Routes Into Languages	Stand 40
Sanako	Stand 11
Spanish Amigos	Stand 12
Teachit Languages	Stand 46
Televic Education	Stand 2
Théâtre Sans Frontières	Stand 4
UK-German Connection	Stand 44
Vocab Express	Stand 32
Voyager School Travel	

Language World 2013

Level 0, Nottingham Conference Centre



Prize Draw Competition - Oxford University Press and Revilo participating exhibitors

Languages Education Team at
CfBT Education Trust

Stand 38

60 Queens Road, Reading, Berkshire, RG1 4BS
T: 0118 902 1078
Contact: Samantha Lacey
E: slacey@cfbt.com W: www.cfbt.com



CfBT Education Trust is a leading education consultancy and service organisation which provides education for public benefit, both in the UK and internationally. The Languages Education Team (formerly CILT, the National Centre for Languages) has a long track record in leading initiatives to improve the teaching and learning of languages at both a national and local level.

Language Networks for Excellence,
University of Wolverhampton

Stand 21

MC309, Wulfruna Street, Wolverhampton, WV1 1LY
T: 01902 518969
Contact: Helen Sargeant
E: networks4excellence@wlv.ac.uk
W: www.language networks4excellence.org.uk

LNFE provide language solutions for teachers, schools, local authorities and other educational professionals on a national and international basis. Key strands of work encompass a wide range of activities: international projects through the LLP; in-service-training courses; teaching resources; support for specific qualifications. Visit our stand to find out more.

LEAP - Language Education and
Partnerships Ltd

Stand 22

34 Fallowfield Road, Walsall, WS5 3DH
T: 01922 724993 / 07837 588990
Contact: Emilia Quaranta
E: info@leaponline.eu W: www.leaponline.eu



LEAP offers a range of educational and training services for educators and learners in the UK and Europe. These include professional development courses in Europe, such as in-service training courses and job shadowing, both residential and funded.

Little Linguist Ltd

Stand 8

Unit 2, Beech Road Business Park, Cadleigh, Ivybridge, Devon, PL21 9HN
T: 0845 680 0102 Contact: Catherine Garland
E: info@little-linguist.co.uk W: www.little-linguist.co.uk

Little Linguist is a specialist supplier of primary MFL resources, offering a wide range of picture books, songs, DVDs, posters, rewards and more. We also stock resources suitable for use at KS3. Our dual-language books and dictionaries cover over 40 different languages and we have other resources to support multi-cultural awareness.

Network for Languages

Stand 48

W: www.networkforlanguages.org.uk

Network for Languages is an established network of universities with outstanding reputations for their work in language learning and teaching, committed to supporting language teachers across all settings, sectors and phases. We provide professional development programmes for language teachers across England, support language within the changing policy landscape and disseminate good practice and research around language learning and teaching in primary and secondary schools.

OCR

Stand 28

OCR Head Office, 1 Hills Road,
Cambridge, CB1 2EU
T: 01223 553998
Contact: Customer Contact Centre
E: general.qualifications@ocr.org.uk
W: ocr.org.uk/all-languages



OCR is a leading UK awarding body providing language qualifications that are suitable for all ages. From primary and secondary school through to adult learning, OCR's languages portfolio covers Entry Level, GCSEs, AS/A Levels, NVQs and Asset Languages qualifications. Come and talk with us about progression through languages with OCR.

Oxford University Press

Stand 26

Great Clarendon Street, Oxford, OX2 6DP
T: 01536 452620
Contact: Modern Languages Team
E: school.enquiries@oup.com
W: www.oxfordsecondary.co.uk/mfl



KS3, the best support for AQA and OCR GCSE and new AQA Élan, Zeitgeist and Ánimo for A Level. Engage your students and raise attainment levels by finding out about our full range of resources. Visit stand 26 today.

Pearson

Stand 60

Halley Court, Jordan Hill, Oxford, OX2 8EJ
T: 01538 266580
Contact: Sarah Burgess-Parker
W: www.pearsonschools.co.uk/mfl



Pearson is dedicated to developing high-quality French, Spanish, German and Chinese resources for KS3, GCSE and A Level. Visit Pearson on stand 60 to find out more about our suite of KS3 resources - the brand new ¡Viva! and Stimmt! for Spanish and German and the best-selling Studio for French - plus discover our popular digital products, ActiveTeach and ActiveLearn for GCSE French, German and Spanish.

Rayburn Tours

Stand 16

Rayburn House, 37 Brunel Parkway, Pride Park, Derby,
Derbyshire, DE24 8HR
T: 01332 347828 Contact: Educational Tours Department
E: info@rayburntours.com W: www.rayburntours.com

Visit our stand for expert knowledge and practical advice on how we can combine excursions, activities and bespoke language tuition to create the perfect language tour for students of French, Spanish, German, Italian and Mandarin. With over 48 years experience in facilitating high quality, bespoke language tours throughout Europe, we're the right people to help you!

Revilo

Stand 1

P.O Box 71, Winchester, SO21 1ZE
T: 01962 714 520 Contact: Oliver Gray
E: sales@revilolang.com W: www.revilolang.com

The UK's favourite stand-alone interactive language practice resources are now ONLINE. As students increasingly use tablets and phones as learning tools, Revilo's interactive resources are now available online. Go to our NEW website to find out how to subscribe to our highly affordable resources so they can be used by your school and by your students, wherever they are. www.revilolang.com

Routes into Languages

Stand 52

Faculty of Humanities, University of Southampton,
Southampton, SO17 1BF
T: 023 8059 9413 Contact: Angela Gallagher-Brett/Claire Wilkins
E: routes@soton.ac.uk W: www.routesintolanguages.ac.uk

Routes into Languages aims to increase the numbers of young people studying languages at Key Stage 4 and beyond. It involves consortia of universities working together to promote languages and national networks for translating and interpreting. It is funded by the Higher Education Funding Councils for England and Wales.

Sanako

Stand 40

Unit 4, Carrwood Park, Selby Road, Leeds LS15 4LG
T: 0113 385 4670 Contact: Sylvie Hall
E: sylvie.hall@sanako.com
W: www.sanako.co.uk



Over the past 50 years, Sanako has worked closely with its customers in over 100 countries towards a single goal - to help people learn languages. Now with over 30,000 classroom installations worldwide, it is clear why Sanako is the global market leader in modern language labs and language teaching software.

Spanish Amigos - Language, Fun and Culture

Stand 11

11 The Furrows, Walton on Thames, KT12 3JQ
T: 01932 883457 Contact: Maria Fallon
E: info@spanishamigos.co.uk W: www.spanishamigos.co.uk

Spanish Amigos provides you with an exciting franchise opportunity to run your own business offering Spanish and/or French classes from toddlers to adults in your local area making it easy and fun. The only franchise that genuinely feels passionate about sharing the culture and traditions of our beautiful Spanish and French speaking countries. Spanish Amigos is listed as one of the 50 Top Start-up Franchises in the UK.

Teachit Languages

Stand 12

Queen Anne House, 11 Charlotte Street, Bath, BA1 2NE
T: 01225 788854 Contact: Sarah Wilkinson
E: membership@teachitlanguages.co.uk W: www.teachitlanguages.co.uk

We offer an eclectic mix of resources in French, Spanish and German for KS3-5, plus ideas and templates for teaching any language, authentic audio/video recordings, news-based lessons and interactive games and tools. Our resources are made by teachers and are editable for members. Contributors earn free membership and royalty payments.

Televic Education

Stand 46

Trident One, Styal Road, Manchester, M22 5XB
T: 0870 7744 276 Contact: Dicken Minta
E: d.minta@televic.com
W: www.televic.co.uk



Founded in 1946, Televic are suppliers of software based and professional digital language labs, e-assessment platforms and interpreter training systems. Televic has over 50 years experience working with educational institutions and language centres across the world with our solutions incorporating high-end multimedia, wireless, web-based and mobile technologies.

Théâtre Sans Frontières

Stand 2

Queen's Hall, Beaumont Street, Hexham, Northumberland, NE46 3LS
T: 01434 603114 Contact: Sarah Kemp
E: info@tsf.org.uk W: www.tsf.org.uk

Formed in 1991, Théâtre Sans Frontières is an award-winning touring theatre company that performs plays in their original language for children and adults. The company has toured extensively to theatres, arts centres, schools and colleges throughout the UK. TSF is a registered charity and is supported by Arts Council England.

UK-German Connection

Stand 4

34 Belgrave Square, London, E1 6ED
T: 0207 824 1572 Contact: Sian Warden
E: info@ukgermanconnection.org W: www.ukgermanconnection.org

UK-German Connection is a bilateral government initiative dedicated to improving contacts and understanding between young people in the UK and Germany. We provide advice, support and funding for school and youth partnerships, as well as programmes for young people, ambassador networks, and the voyage and voyage kids websites.

Vocab Express

Stand 44

Sowton Business Centre, Capital Court, Exeter, Devon, EX2 7FW
T: 01392 357 530 Contact: Julian Gill
E: julian@vocabexpress.com
W: www.vocabexpress.com



Vocab Express is an engaging web-based vocabulary learning application for schools which motivates students into learning languages and sciences/humanities vocabulary independently. Teacher workload is minimised through pre-loaded vocabulary from major exam boards and leading text book publishers. Students are motivated through a points and scoreboard system and activity is tracked.

Voyager School Travel

Stand 32

Veralum House, 142 Old Shoreham Road, Hove, East Sussex BN3 7BD
T: 01273 827327 Contact: Fiona Cullen
E: Schools@voyagerschooltravel.com
W: www.voyagerschooltravel.com www.the-chateau.com

School tours language specialists including French and Spanish language immersion programmes, from full language immersion at our Chateau de la Baudonniere and Paris centre where everything involves spoken French, to Voyager Interaction where groups correspond with and visit a French school, to our cross-curricular programmes featuring language, history and culture.